OFFICE AGENCY POLICY BEST REAL ESTATE PROS.COMTM

Agency Policies General Information

As a licensed Indiana Real Estate Broker, BEST REAL ESTATE PROS.COM and its Licensees/Associates, hereafter referred to as "BEST REAL ESTATE PROS.COM", endeavors to actively assist Buyers & Sellers in the purchase & selling of real estate by rendering professional services to each.

This document defines the nature of the employment agreement between BEST REAL ESTATE PROS.COMTM and the below signed clients or customers in real estate transactions. In order that the nature of BEST REAL ESTATE PROS.COM's relationship with each party to a transaction is clearly identified and understood by all parties; and,

In order that BEST REAL ESTATE PROS. COM^{TM} may proceed to render its professional services consistent with the directives of its clients or customers, we ask that this document be presented, reviewed and explained to each prospective customer and signed by them.

Agency Policy Regarding Seller/Client(s) Representation

<u>SELLER AGENCY</u>: BEST REAL ESTATE PROS.COM shall represent Seller(s)/Client(s) of real estate as their Agent when the Seller(s) home is listed by BEST REAL ESTATE PROS.COM and shall render services intended to:

- 1. Assist the Seller in marketing their home/real estate through the MLS.
- 2. Assist the Seller in negotiating price, terms and conditions acceptable to the Seller.
- 3. Work toward the Sellers' best interest in the purchase of real estate.

Approval / Initials

Agency Policy Regarding Buyer/Customer(s) Representation

<u>BUYER AGENCY</u>: BEST REAL ESTATE PROS.COM shall represent Buyer(s)/Customer(s) of real estate as their Agent when permitted to do so by the Seller and the Seller's Agent and shall render services intended to:

- 1. Assist the Buyer in locating real estate through the MLS the Buyer wishes to purchase.
- 2. Assist the Buyer in negotiating price, terms and conditions acceptable to the Buyer.
- 3. Work toward the Buyer's best interest in the purchase of real estate.

Approval / Initials

It is further understood by the parties herein that compensation resulting from this agreement shall be paid to BEST REAL ESTATE PROS. COM through the Listing Broker resulting from the Sellers' Listing Contract.

NOTE: THIS AGREEMENT DOES NOT OBLIGATE A CLIENT OR CUSTOMER TO BUY OR SELL REAL ESTATE OR TO PAY ANY FEES